

Thursday, March 31, 2011

4:00 – 5:30

Gold Seal / LEED Certification (General)

Stephanie Wallace – CCA updates and how to complete an application form

David Rezmovitz and Steve Dulmage – update on LEED – new standards for certification

6:00 – 10:00

Reception, Dinner & Entertainment

Welcome by Chairman Steve Mahoney

Ontario Builder Awards Presentation

Big Daddy Tazz

Friday, April 1, 2011

7:00 – 8:30

Breakfast

8:30 – 10:00

GOLD SEAL

POINTS – ½



Environmental Regulations and Laws that General Contractors should know (Super / PM)

Dr. Donald Pinchin - Pinchin Environmental

Will deliver a presentation on the environmental regulations and laws that general contractors should know about.

Below are some of the topics for discussion:

- Dsub regulations and requirement for an assessment (and how not to get charged!)
- IAQ as relates to LEED at completion?

Asbestos-regulations and requirements for assessments (and when specs are required) and much more.....

8:30 – 10:00

GOLD SEAL

POINTS – ½



New Construction Documentation Course (Super / PM)

Ron Fernandez and Bob Keen – Revay & Associates

This presentation will deal with the following;

- Importance of records for effective management of projects
- Importance of records for effective presentation of claims
- Principles of entitlement, causation and quantification
- Tips for maintaining effective records
- Construction documentation guidelines

8:30 – 10:00

BIM – Creating a Collaborative Culture (Est)

Steve Watt – WinEstimator

Steve Watt will discuss the critical correlation of a company's culture to its degree of successful BIM implementation.

While some A/E/C firms have successfully implemented BIM technology, most firms are still trying to understand exactly what that means.

In many cases, firms have a misconception that they can become BIM-compliant simply by rushing out and purchasing the right type of software system. It's only after purchasing these software applications that reality sets in, and firms realize that they don't have an internal culture that supports *the practical use* of these tools.

If a company truly wants to get off the sidelines and begin going after these typically large, high-profile projects, it would be well-advised to consider removing some traditional barriers and begin to understand that BIM is as much about process and collaboration as it is about technology.

8:30 – 10:00
GOLD SEAL
POINTS – ½



Safety Session – Law & Enforcement – What to do when an Inspector Arrives (SO / HR)
Goldie Bassi – Gowlings

When an OHS Inspector arrives at the workplace, many employers and their managers are unaware of their rights and responsibilities.

This session was designed specifically at the request of clients to help them understand their rights and responsibilities when an OHS Inspector arrives for a routine inspection, worker complaint, work refusal, or an accident investigation.

This session will provide a thorough review of the following: OHS Inspector's legal authority; understanding reporting obligations when there is a workplace accident or fatality; *Charter* rights to be free from unreasonable search seizure and retain and instruct legal counsel; OHS Inspector's power to issue orders; and employer's right to appeal orders.

8:30 – 10:00

Utilizing Ready Mixed Concrete Effectively on Your Projects (Super/PM)
Bart Kanters – RMCAO

Ready mixed concrete is a highly versatile product that is shipped to your jobsite in a plastic form and that you turn into a finished product right before the Owner's eyes. While the product is still in its plastic state, both the contractor and the concrete producer have the ability to address the Owner's rapidly changing needs regarding strength, durability, performance, workability and sustainability.

This presentation will focus on rapidly changing advances in materials (Self-Consolidating Concrete & Pervious Concrete), workability and finishability changes (slump, strength gain & set time) and sustainability requirements (advances in cementing materials & the impacts of the LEED 2009 changes to recycled material calculations) that you have to deal with on projects moving forward.

10:00 – 10:30

coffee break

10:30 – 12:00

President's Panel (All)

Randy Dalton – Dalton Company Ltd.
Edwin Newton – Kiwi Newton Construction
Paul Raboud – Bird Construction Company
Geoff Smith – EllisDon Corporation

Discussion of why a career in General Contracting was chosen; Discussions of required attributes and recommended education background; Various methods of contract vehicles available for the procurement of construction; Clientele and the nature of their requirements; A discussion of the roles of the various consultants; Who are the friends and who are the enemies to the General Contractor.

10:30 – 12:00

Loose Lips (All)

Paul Sandori – Revay & Associates

This World War II warning can be usefully applied to every phase of construction – Be careful what you say and how you say it: “loose lips” can torpedo your project, or even sink your business!

Paul Sandori of Revay and Associates Limited has spent more than two decades in claims consulting and construction dispute resolution. For this presentation, he has assembled half a dozen most instructive examples of “loose lips” and “sinking ships”.

10:30 – 12:00

GOLD SEAL
POINTS – ½



Top 10 list of things not to do when responding to a Bid Call (Est)

Drazen Bulat – Miller Thomson LLP

Every contractor who submits a bid is competing for the work described in the bid call. But, tendering is a risky business and mistakes are often made which can lead to serious consequences. Is there a way to minimize the risk of making a mistake? The goal of the session is to identify problems which can arise during a bid process, and how they might be avoided.

The session will begin with an overview of the law of tendering, which will be followed by a review of "top 10" things that bidders should try to avoid when responding to a bid call.

Examples include identifying whether the process is a bid or an "RFP" and why the distinction is important; when is a bid "late"; the "true" meaning of the privilege clause; the meaning of "fairness"; and other compliance-related issues.

10:30 – 12:00

GOLD SEAL
POINTS – ½



Safety Session for Safety Coordinators and Safety Managers (SO)

Dan Padden – Construction Safety Solutions
(description to follow)

10:30 – 12:00

Project Profile – Sisters of St. Joseph (All)

Paul Henke – McKay Cocker Construction

Project Manager Paul Henke will be presenting this project focusing mainly on the LEED Gold requirements. McKay Cocker has just completed another project which is also LEED Gold. It is a new Library, YMCA and Community Centre for the City of London which would be good to feature as well.

12:00 – 1:30

Lunch / Visit Sponsor's Booths

1:30 – 3:00

Building Tomorrow's Workforce (Owner / HR)

Sarah Watts-Rynard – Canadian Apprenticeship Forum

George Gritziotis – Construction Sector Council

The demand for and availability of skilled tradespeople is a challenge across the construction sector. In this session, representatives from the Construction Sector Council and the Canadian Apprenticeship Forum will provide an overview of the challenges and opportunities for ensuring the Ontario industry has a flexible and adaptable workforce to respond to current and future demands.

The panel discussion will begin with a labour market outlook addressing contractor, labour and training capacity projections across the province. The business case for apprenticeship as a means to replenish skills and build tomorrow's workforce will illustrate options for responding to projected skills shortages.

1:30 – 3:00

Working with the Ontario Realty Corporation (Owner/HR)

Brian Watkinson – Strategies 4 Impact

ORC continues to be a major customer of the design and construction sector. Three years ago it initiated a formal consultation process with the industry through the Strategic Opportunities Committee (SOC) as it updated its project delivery model.

A key objective has been to adopt industry standard practices wherever it can. For example, ORC agreed to adopt as its standard construction contract CCDC 2 with standard supplementary conditions created in close consultation with the OGCA.

This session will provide an update on continued progress being made through the SOC, and discuss upcoming business opportunities.

But most importantly, it is an opportunity for YOU to meet key players at ORC and the SOC and share YOUR ideas and suggestions for further improvement to this very important business relationship.

1:30 – 3:00
GOLD SEAL
POINTS – ½



Changing Roles – Changing Relationships: The Evolving Character of Projects (All)

Ron Dupuis – Ball Construction
James McIntyre – Region of Peel
Franklin Holtforster – MHPM
Emilio Raimondo – Raimondo Architects
Geoff Smith – EllisDon Corporation
Clive Thurston, Moderator

The roles, responsibilities and relationships of the participants within the construction industry are changing. These changes are driven by a variety of factors. Among these are a desire to transfer risk, outsourcing, the use of alternative delivery methodologies, and procurement management imperatives. Our panelists, who run businesses within this changing environment, will offer their perspective on:

- What is driving this change? (economic? risk allocation?)
- How do we adapt to it, how do we embrace it?
- How will our respective roles evolve?
- What skills will be required to remain competitive?

1:30 – 3:00

Opportunities For On-site Construction Improvement Using Ergonomics (All)

Peter Vi – IHSA

Musculoskeletal injuries constitute the largest category of workplace compensation claims and costs in the construction industry. These injuries lower productivity, reduce the quality of production, and increase costs. The irony is that many of these injuries can be prevented and at the same time increase productivity by putting inexpensive controls in place to adapt the workplace to the worker. In this session, Peter Vi will outline basic ergonomic principles and give you some of the tools you need to assess and improve ergonomic conditions on your work site. As well, he will present some specific examples of hazards, and controls in the residential trades, ICI, reinforcing steel, heavy civil and concrete projects.

1:30 – 3:00

LEED and BIM Risk (All)

Geza Banfai – Heenan Blaikie LLP
Gerry Russ – Marsh Canada Ltd.

(description to follow)

3:00 – 3:30

coffee break

3:30 – 5:30

Future Workforce (Owner / HR)

Anne Sado – George Brown College
Wayne Morsky – Canadian Construction Association
Paul Charette – Bird Construction Company
Nancy Sendell – Canadian Association of Women in Construction

(description to follow)

3:30 – 5:30

Public Speaking Through Improvisation (PM / HR)
Canadian Improv Showcase

To some people, the idea of speaking in front of a group can be absolutely terrifying! Some individuals actually spend a great deal of time and energy trying to avoid ever having to do it; even at great cost socially and professionally. There are even support groups worldwide to help people deal with severe enough cases. That is why the Canadian Improv Showcase created a customized workshop to help people overcome this fear.

The public speaking programme is an innovative way to get over the fear of speaking or acting in front of a group of people. Through the joys of improvisation, participants are taught to focus more on what they are doing and less on who they are doing it for. They are taught how to distract themselves from their fear and enjoy the rush of a live performance. A variety of techniques and exercises are utilized for this programme, which techniques depend upon the group dynamic for which it is being implemented.

3:30 – 5:30
GOLD SEAL
POINTS – ½



The Winners Curse “Whoever makes the biggest mistake wins the job.”
Avoid the Price Game Mindset & Establish Profitable Bidding Habits (Est)
David Cook - Management Research & Solutions Inc.

Trying to minimize Contractor costs is always a goal for those tendering contracts. And too often Contractors focus on the numbers, adopting strategies and pricing that can kill the rewards of winning the contract. Sometimes these policies threaten their own company’s financial health.

It’s easy to fall prey to the mindset that erodes already-too-thin margins and risks money-losing jobs. Too often, these mindsets are fed by the thinking that “others are buying the work”. Deeper analysis is more revealing. Often, the problem is the absence of the other strategies and options.

This session will follow a two-prong solution. First, how to be a smarter competitor in bidding situations. Second, identifying alternative strategies that will shelter you from the price game, if not remove you from it all together

3:30 – 5:30

WSIB Update Panel (SO / Owner)
Les Liversidge
Chairman Steve Mahoney – WSIB
Joe Redshaw (?)
Mike Archambault – Aecon Buildings
Al Beattie – IHSA
(description to follow)

6:00 – 10:00

Reception, Dinner & Entertainment
Derek Edwards

Saturday, April 2, 2011

7:00 – 8:30

Breakfast

9:00 – 11:00

GOLD SEAL
POINTS – ½



Pollution / Environmental Liability and Exposures – Best Practices (Panel) (Super / PM / Owner)
Kelly Parker – HKMB
(description to follow)

8:00 – 9:30

Change is Inevitable: How to Think and Work your way through change (All)
Michael Lewis

Everything is changing. It's often a matter of adapting to change if you want to be a competitive force in business, especially if your competitor is rapidly adopting new ideas and change strategies.

Change, however, is not always accepted by all, and as the saying goes, not all change is progress, but progress requires change.

This presentation makes the clear argument that change is force than cannot be ignored and that if anticipated and managed ... it can be a powerful force for good.

9:30 – 11:00

Are You Winning Enough Business? Write Better Proposals! (All)
Michel Theriault - Success Fuel For Managers

Does your potential client see you as the best, or just run of the mill? Are you making all kinds of claims and not backing them up? Are you differentiating yourself from your competition? Your proposals must be clear, concise and compelling. They need to differentiate you from the competition and convince your client. Are you doing that, or just using boilerplate material? Are you struggling with each proposal to churn it out and meet the deadline?

Learn from Michel's experience writing winning proposals that resulted in billions of dollars in revenues, including winning large facilities contracts. Gain insider insight that's based on his work with buyers developing RFP documents, conducting procurement initiatives, evaluating bid submissions and coaching evaluators.

Get the strategic techniques you need to change your proposals from simply providing information to persuading your client and winning them over.

9:00 – 11:00

GOLD SEAL
POINTS – ½



Bidding Update (Est / Legal / PM / Owner)
Bill Pigott – Miller Thomson LLP
Glenn Ackerley – WeirFoulds LLP
Howard Wise – Goodmans LLP
(description to follow)

9:00 – 11:00
GOLD SEAL
POINTS – ½



Changes in the Workplace – Bill 168, disability (HR / Owner)
Michael Sherrard – Sherrard Kuzz
Christine Karsza
(description to follow)

11:00 – 11:30


coffee break

11:30 – 1:30

World Trade Centre – working in the US (All)
PCR Construction

We are very proud to have The Collavino Group (PCR Construction is a member of the OGCA and a member of the Collavino Group), present on their prestigious multi-year, multi-million dollar Freedom Tower Re-build project. Renzo Collavino and Joe Bechberger will bring a visual presentation on the construction of this immense project.

They will discuss some of the many challenges in working in New York City, being a Canadian working in New York City, how BIM was used to assist in the construction, how the joint venture aspect works with pros and cons, and sharing some of their many experiences.

This program  to be a very interesting insight on building one of the highest profile, most challenging builds in recent history. Don't miss the privilege of seeing this New York Project story from an OGCA member's first hand perspective.

LEGEND

Est – Estimator
HR – Human Resources
Owner

Legal
SO – Safety Officer
All

PM – Project Manager
Super – Superintendent



GOLD SEAL POINTS AWARDED FOR SOME SESSIONS @ ½ POINT PER SESSION FOR A MAXIMUM OF 2 POINTS IN TOTAL